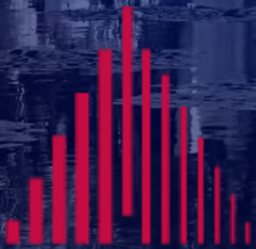


May Newsletter 2023



Appraisal
Institute®

*Professionals Providing
Real Estate Solutions*

San Diego
Chapter

Happy May to all of you. First, I want to thank you all for your commitment to the Appraisal Institute in San Diego. We are excited to bring back the Annual Golf Tournament this year and look forward to everyone coming out to golf or attend the lunch at Riverwalk Golf Course on June 28th. It was a great meeting at Seaport Village to see the plans and presentation by Alex Buggy for the future development of the port area. We are here to help you with any questions or comments you have for chapter leadership. Please feel free to reach out to any of us. Have a great day and enjoy a very exciting summer in San Diego.

2023 President

Appraisal Institute® | **San Diego Chapter**
Professionals Providing Real Estate Solutions

Golf Tournament June 28

Come out for a fun day of golf and food at Riverwalk Golf Course in Mission Valley! We will also be having our Chapter Lunch Meeting that day at the golf course. If you don't want to golf, come out for lunch and networking with everyone. Stay after lunch and enjoy the social event with other appraisers.

**Sponsorship Opportunities
available!**

Location:

Riverwalk Golf Club
1150 Fashion Valley Road
San Diego, CA 92108



Deepest Condolences



We unfortunately have very sad news from our colleagues at NorCal. Dawn Molitor-Gennrich passed away unexpectedly on Monday, February 27th. Dawn was one of AI's most highly regarded instructors and developers of numerous seminars and contributor to course development. She was universally respected and admired by everyone in the profession and will be greatly missed by us all personally and professionally.

Rest in Peace Dawn.

Deepest Condolences



Longtime real estate appraiser and San Diego native Robert E. James passed away on May 4, 2023 at the age 78. After serving honorably in the United States Army, Bob began his career in banking as a loan officer at The Bank of California. Leaving his Assistant Vice President of Real Estate & Construction Finance, he moved his family to Utah to develop residential properties during the energy crisis and coal boom in 1974-77. As the economy changed, Bob started real estate appraisal in the late 1970's, learning from his father, Emerson M. James, the chief deputy appraiser for VA/FHA, also a career San Diego appraiser.

Bob began his own appraisal firm, Robert E. James & Associates, in 1986. He was a generalist, consultant, review appraiser, and had extensive experience as an expert witness in litigation for eminent domain, fraud, construction defect, and fire damage cases. Bob also instructed appraisal classes at area education centers. Bob was a long-time attendee of SDAI classes and seminars.

Bob was also a longtime Rotarian as a member of the La Mesa Sunrise club and then the Old Mission Rotary club. For over 20 years, he made a significant impact on Service Above Self. The greatest service was to the health of children and families in San Quintin, Mexico through public health initiatives, facilities construction, and education he helped organize and fund in conjunction with other Rotarians, SDSU, UCSD, and UABC. The project was called VIIDAI.

Bob is survived by his three children and four grandchildren, and a great granddaughter. His son, Bob James, Jr., MAI, SRA, AI-GRS, lives in Madera, California and works at CBRE. Bob Jr. previously served on the Board of SDAI as Education Chair and Director. He currently is on the board of the Northern California Chapter of AI. His daughter Jennifer Simmonson works at CBRE in San Diego and is a Candidate for Designation. She currently serves as a Director on the Board of SDAI as well as the Education Chair. His other daughter Andrea James has worked with Bob in the appraisal firm.

Donations are encouraged to be given to the Old Mission Rotary Foundation, designated for donation of funds to VIDAI. Please visit www.oldmissionrotary.org. Send any donations to 1334 Hardin Drive, El Cajon, CA 92020.

Services for Bob are being held on Thursday, June 22, 2023 (Noon to 2pm) at Dignity Memorial in Pacific Beach. Contact daughter Jennifer to RSVP. jennsimmonson@gmail.com or 619.248.6080 (cell).

May Newsletter 2023

National Update

National update from your friendly Region VII leadership: Chair Jacinto A. Munoz, Jr. MAI, SRA, AI-GRS, AI-RRS; and Vice Chair Dale C. Cooper, MAI, SRA, AI-GRS, AI-RRS, on the top things that the Appraisal Institute is working on:

New Website: This is long overdue and on-track for completion this year! We will be so excited to show this to you when it is revealed. It is currently being built and is mapped out. We receive regular updates, and we are pleased with the progress year-to-date. It was announced in San Antonio that we should look for the new website in early Q4 2023. The website changes include an updated look and feel and enhanced user experience. This is part of our larger long-term strategic plan to modernize technology, such as social media and communication methods, and a review of the website initiative (one of the five initiatives in the Strategic Plan). This also includes a rebranding effort. This element in the Strategic Plan will include a refresh of the AI brand, social media, communications and website. We have retained outside firms to handle the rebranding campaign and website redesign and we'll have some exciting information to share in the coming months.

AI PAREA: This year, the Appraisal Institute will launch its Practical Applications of Real Estate Appraisal (AI PAREA) program. These modules for both licensed and later certified residential should assist trainees in their pursuit of licensing. This also removes barriers to entry. As a business owner, you may want to incorporate some new faces into your company. California just increased acceptance from 50% to 100%. AI PAREA is on-target to be launched by September.

CEO Search: You'll recall that last November, an announcement was sent to membership announcing that our CEO of many years, Jim Amorin, put in his 90-day notice and he just had his last day with us. Our Acting CEO is Beata Swacha, an Appraisal Institute veteran. She was the former CFO that many of you may have met during your Chapter Leadership Program (CLP) experience. A CEO Search Project Team has been created and their charge is to identify and recommend to the Board of Directors up to three candidates to serve as Appraisal Institute CEO. This effort likely will involve, among other things, recommending a search firm, working with the search firm, reviewing job requirements, considering candidate qualifications and conducting candidate interviews. After the CEO Search Project Team completes its work, the Board will evaluate the candidates presented and decide on the new CEO.

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May Newsletter 2023

National Update

Residential Appraiser Committee: The Board voted to amend Regulation No. 7 to establish a Residential Appraiser Committee and details are being worked on as far as the role of this committee and the existing Residential Appraisal Project Team (RAPT). Regardless of official names, rest assured that AI's commitment to the residential appraisal community will remain strong with the Residential Appraiser Committee. RAPT has done remarkable things with no funding and primarily over the phone or web meetings. This work included national webinars on advocacy, RESNET, hybrids, engagement letters, bulletproofing your work files and supporting your adjustments. Many of these were once for a cost and became open to all residential practitioners for free. The webinars supported your local efforts to recruit and retain. The RAPT Roundtables Workgroup produced a guide note for chapter roundtables to recruit and retain residential appraisers. For example, there is an opportunity for around 700 more AI Designated Members or Practicing Affiliates in California. While that is statewide, starting small with say 2.5% to 10% of your chapter size, say 3 to 10 appraisers, is a great starting point. The Roundtable Workgroup also gets into the types of events that can help support the local residential community. These events include instructor add-ons for dinner after residential courses and other hot topics. As we grow, existing and potential members need a relaxed, welcoming environment that:

- Allows them to grow and learn professionally with our education,
- Permits a social aspect where they have a friend or acquaintance at each event, and
- Creates involvement and a long-term purpose in their membership or affiliation with us.

If you're interested in other actions the Board took at its 1Q meeting, check out the [**recap in Appraiser News Online.**](#)

We would like to express gratitude to our membership, our local leadership and all who support us like the Appraisal Institute staff. We appreciate all you do to further and support all members of the profession as we lead efforts moving forward as a cohesive team.



Jacinto A. Munoz, Jr.
MAI, SRA, AI-GRS, AI-RRS
Region VII Chair



Dale C. Cooper
MAI, SRA, AI-GRS, AI-RRS
Region VII Vice Chair

Education/Events

May
Newsletter 2023

June 28

Chapter Meeting
Riverwalk Golf Course

June 28

Golf Tournament
Riverwalk Golf Course

Designation Courses*

*Discounts available if you register for multiple Designation courses.
Email admin@aisandiego.org for more information.

July 17-21

Advanced Income Capitalization

July 24-28

Advanced Market Analysis and Highest & Best Use

July 31 - Aug 5

Advanced Concepts & Case Studies

Aug 7-11

Quantitative Analysis

*Save
THE
Date* **Market
Symposium**
October 18, 2023
Farmer & The Seahorse



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